Media Kit 2020

# JEXPAIRS

Digital Marketing Social Media Fairs & Events

#### Our Digital Reach

- You partner with an organisation that specialises in the EXPAT retail industry:
- **ExpatFairs.com** is the one-stop source for the serious fair shopper.
- Regular fair-goers visit our site
  three or more times per month, you
  can precisely target your message
  to the day with an audience that is
  seeking information about what's
  on and what vendors will be there.



#### Our Stats



#### **Expat Women**

13,000 people average age 35–55, 80% have kids average monthly income SGD 15,000 – 30,000 a month



#### Singaporean Affluent Women

high disposable family income; majority of this group of shoppers live in private properties in District 9,10, 11, 15, 21: 5,500 people with net worth of SGD 2 millions – 10 millions





#### Our Social Platforms

#### Facebook Presence

#### 4372 Likes 4571 Follows

- Our social presence is growing rapidly, since we introduced **Instagram** into our digital stable
- Facebook likes organically grow at 5% per day and our reach exceeds expectations.
- **Strong** reach in **Singapore** with international reach increasing.

Facebook Insights : Gender Summary

12%

FEMALE 86%

2%

Facebook Insights : Likes by Demographic - Tabular

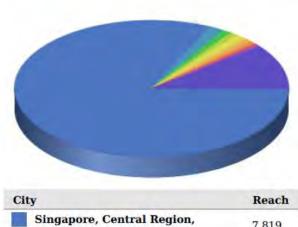
Age	Male	Female
13-17	0.1%	0.2%
18-24	0.7%	2%
25-34	3.7%	20.4%
35-44	4.2%	39.5%
45-54	2.1%	17.5%
55-64	0.6%	4%
65+	0.6%	2.2%

Growing Audience





#### Facebook Insights: Reach by Region



City	Reach	
Singapore, Central Region, Singapore	7,819	
Hong Kong, Hong Kong	163	
New Delhi, Delhi, India	102	
Bangalore, Karnataka, India	87	
Sydney, NSW, Australia	87	
Melbourne, VIC, Australia	63	
Johor Bahru, Johor, Malaysia	61	
Kuala Lumpur, Malaysia	61	
Mumbai, Maharashtra, India	40	
London, England, United Kingdom	40	
Other	1,004	

#### Our Fairs

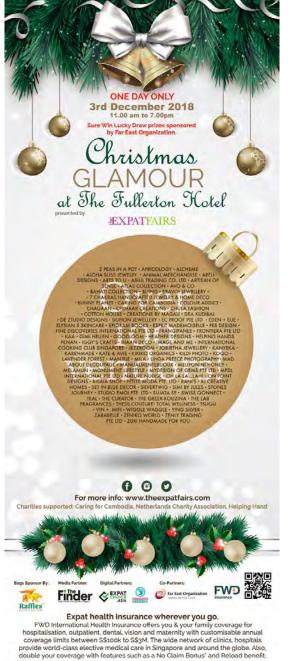
#### The Fullerton Hotel

 Yearly Christmas Glamour Fair

Approx. 600 -700 visitors to each fair

Approx. 80-100+ vendors





























Home & Decor



# The second secon



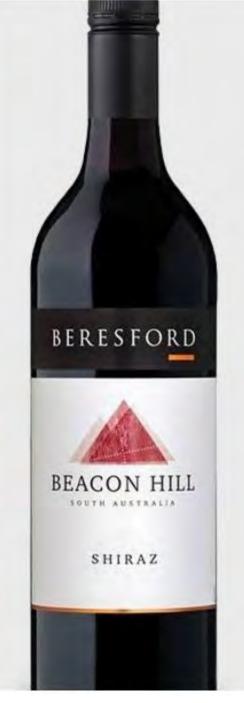












# Fashion









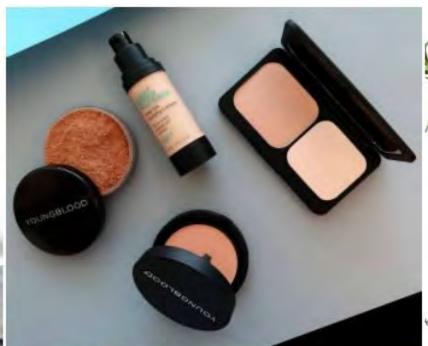




# AGAR Fish the Provided School of the Organical School













### Christmas Glamour Fair







#### Our Fairs

## Novotel on Stevens

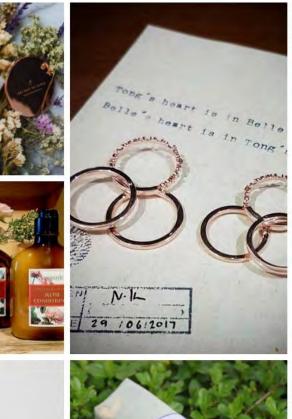
Summer Fair

Approx. 300 -400 visitors to each fair and approx.

50 – 60 vendors











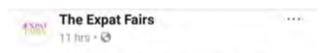








# Amazing Summer Fair



Tapas your tastebuds this Saturday at the Amazing Summer Fair! Novotel's own executive chef, Chef Saiful Effendy, will delight your palate with tasters that include the finery of Jamon Iberico ham.

Whet your appetite further with the chance to win one of the 4 pairs of \$50 vouchers for Winestone, Novotel's in-house Mediterranean restaurant! In fac... Continue reading









# Fairs

#### Sustainable Fairs, **Novotel on Stevens**

- Christmas Fair
- Easter Fair

Approx. 150-250 visitors to each fair

Approx. 20+ vendors



Saturday, April 20th, 2019 12.00pm - 7.00pm Winestone. Mercure Singapore on Stevens, 30 Stevens Road

## SUSTAINABLE EASTER FAIR

Showcasing over 20 sustainable businesses such as:

Arthur Zaaro • Ashley Living • BEU Collective Boxes n Things . Caring for Cambodia . Cindy Low Collections Creations by Magali • EDEN+ELIE • Handmade Bazaar Harriette Kylian • Inspired Arts • Kildi Photo • Ma Te Sai Malayan Tigers • Michelle Schulz Collection • Papa's Grove Rachelle The Rabbit • Rani's • The Eco-Statement The Hatter and The Hare • Tsugu • UBU Swimwear

Let the kids create collage Easter eggs with Inspired Arts, using a range of beautiful paper and materials!

Be one of our lucky draw winners and win fantastic prizes, such as:

- . Cooking class voucher worth \$100 from The Expat Kitchen,
- . Holiday Camp voucher worth \$300 from Inspired Arts
- . Dining vouchers worth \$200 courtesy of Winestone ...and many more!

Make a date with us on 20th April 2019!

FOR MORE INFO VISIT





The ExpatFairs.com @theexpatfairs

WINESTONE @winestone.sg Facebook & Instagram Event by:

Supported by The Expat Fairs

CLUB

Venue Partner:























#### Our Upcoming Fairs

#### Fullerton Christmas Fair

Approx. 600-700 visitors, 90-100 vendors expected

#### **Sustainable Fairs**

- September
- Christmas

Approx. 200 visitors, 20 vendors expected

#### Beautiful Autumn Fair

Approx. 500 visitors, 100 vendors expected

















There is much more to online advertising than simply placing an ad on the Internet and seeing what happens. The most effective advertising campaigns combine numerous number of interconnected elements, all of which perform unique functions to maximize the campaign's potential. We can help you create a digital marketing campaign to get the best results for your brand.

#### **Visual Ads**

Visual advertisements like banner or block ads are an effective way to get your message seen. We offer various positions across all of our site webpages. Ads are to be submitted as .JPEG, .PNG or .GIF in a quality resolution and with a link to content.

#### **Banner**

728x90

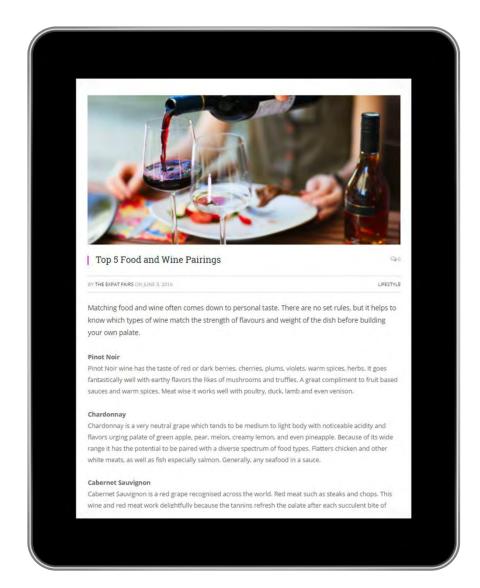


# **Side Block** 250x300



#### **Advertorials**

- Editorial content featured on websites. A subtle way of delivering your products and services to consumers
- More detailed description based on 3rd party endorsement of your product and services
- Advertorial can be hyperlinked to your website which will drive more traffic to your product/ services website
- An informative article that helps readers to engage with your product or brand.
- Stays online permanently and can be found via keyword or tag searches



#### **Email Marketing**

Email marketing is one of the most common elements in an online advertising campaign. Some advertisers launch email-only campaigns to highlight time-specific offers or content downloads, whereas others use email to complement their other digital marketing channels.

#### **E-Newsletter**

Full of the latest business news, it also features in-depth articles on the hot issues, brand spotlight, plus all the latest trends and advice.

#### A selection of Clients













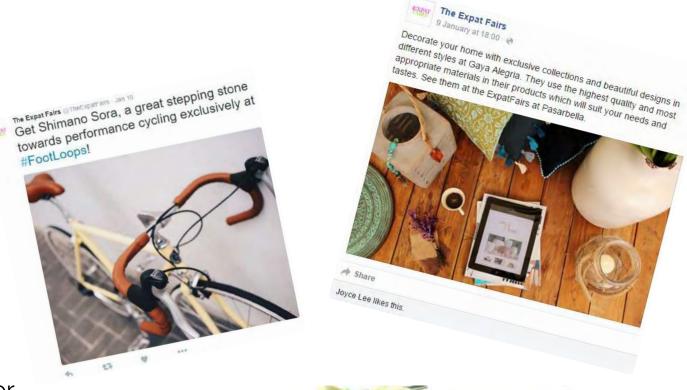




#### **Sponsored Content**

Many advertisers choose to utilize sponsored campaigns. Sponsored updates on social media platforms like Facebook, Twitter and Instagram can reach new customers and audiences, and generate more website traffic for your product or brand.

With the right visual imagery and copy, posts collect more likes and follows, potentially generating more likes and follows on your social pages as we tag your accounts in our posts.





justinsile, levitatecandles, baliandbeyond, best.interiordesigns and clairemccall.art like this the expatfairs Find many exciting items you cannot resist! Make cooking and serving more joyous. Create a cosy loft with one-of-a-kind decorative pieces at affordable prices. ©2PeasinaPot ©ExpatFairs ©Pasarbella #creative #designs #vintage #homedecors

Log in to like or comment.



#### IOM

#### What is Integrated Online Marketing?

Brand exposure on digital platform such as websites, social media, search engines, blog posts, banner advertising etc.

#### Why IOM is a better option?

The internet is here to stay, and gone are the days of phone books and print advertising. While these mediums still exist, more than 3 billion people are now using the Internet, according to the United Nations agency that oversees international communications. This means that your brand needs to have its very own place online, so your consumers, fans and followers can find you or your products easily. The IOM package offers you a cross selection of digital marketing spread over a 12 month period to maximise your advertising spend and exposure.



# Our Rates

Digital Ad Type	Description	Price SGD	1 Week	2 Weeks	1 Month
Home Page Leader Board 728x90 On rotation *Exclusive additional cost	Image with clickable link on homepage header		\$915	\$1500	\$2020
Events Page Leader Board 728x90 On rotation *Exclusive additional cost	Image with clickable link on events header		\$850	\$1305	\$1825
Other Pages Leader Board 728x90 On rotation *Exclusive additional cost	Image with clickable link on any other page not specified above		\$720	\$1175	\$1500
Mid Page Leader Board 728x90 On rotation (Home Page) *Exclusive additional cost	Image with clickable link on mid page on any page		\$850	\$1305	\$1825
Home Page Side Block Top 250x300 On rotation *Exclusive additional cost	Image with clickable link on top position on homepage		\$720	\$1175	\$1500
Side Block all other positions 250x300 On rotation *Exclusive additional cost	Image with clickable link on mid position on all pages		\$615	\$825	\$1240

# Our Rates

Digital Ad Type	Description	Price SGD
Full site Top Leader Board Package	Your 728x90 banner will be exclusive across all our pages (Home, Featured, Shopping, Events, Lifestyle, Business Listing, Gallery, Contact Us) for a one month period	\$4000
Full Site – Side Block Package	Your 250x300 Side Block Ad will be exclusive across all our pages (Home, Featured, Shopping, Events, Lifestyle, Business Listing, Gallery, Contact Us) for a one month period	\$2700
Side Block – 4 Sections Package	Your 250x300 Side Block Ad will be across 4 pages (Featured, Shopping, Events, Business Listing) for a one month period	\$1700

# Our Rates

Ad Type	Description	Price SGD
Advertorial	An advertorial is an exclusive article that features your brand only	\$1500
IOM & Fair Bundle	The above IOM package with the addition of a table at 2 fairs of our selection.	\$2700
Buy In	Your brand is featured in an article with other brands	\$700
E-Newsletter Insert	Copy of up to 50 and 1 image inserted in to bi monthly e- Newsletter	\$1700
Dedicated EDM	Dedicated EDM of client to 18,500 of our database	\$4000
Sponsored Social Media Content	1 sponsored post to Facebook , Twitter and Instagram	\$700
Integrated Online Marketing	The IOM package offers you a cross selection of digital marketing spread over a 12 month period to maximise your advertising spend and exposure.	\$1700

### Our Contacts



info@theexpatfairs.com



theexpatfairs.com

#### For Advertising / Sales enquiries:

Betty Ashman Founder & CEO

**P:** +65 9693 2338

**E:** betty@theexpatfairs.com

Shazeen Tyebally Accounts Manager

**P:** +65 9667 7240

**E:** shazeen@theexpatfairs.com

Wen K Naujok websites/images

**P:** +60172426080

**E:** social@theexpatfairs.com